



U.S. DEPARTMENT OF
ENERGY

Energy Efficiency &
Renewable Energy

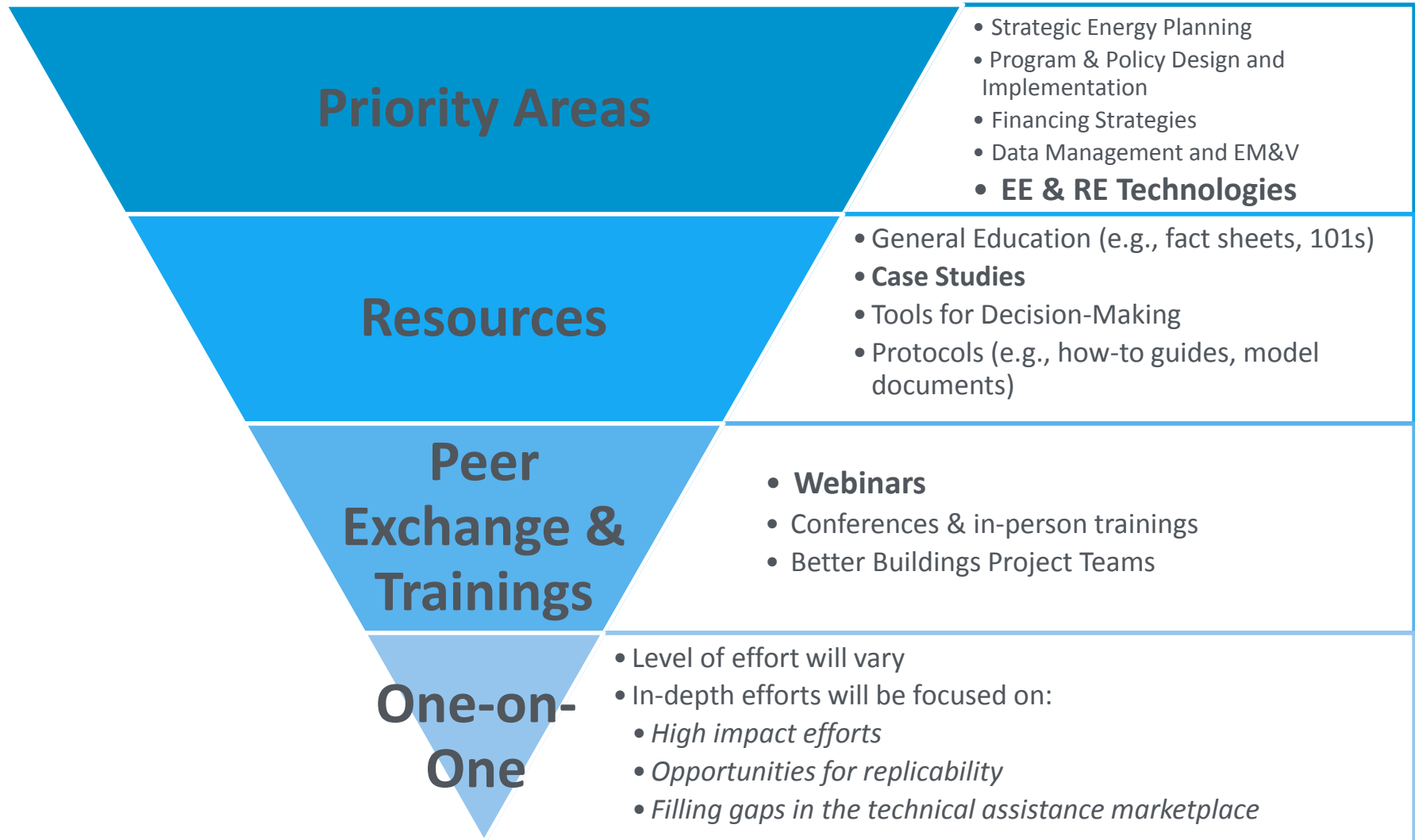


Deep Energy Retrofits & State Applications

June 20th, 2013

DOE's State and Local Technical Assistance Program

DOE's Technical Assistance Program



Priority Area: EE & RE Technologies

- **Peer exchange & trainings**

- *Past retrofit-related webinars* on the Federal Energy Management Program (FEMP) website:
www.eere.energy.gov/femp/training/first_thursday_seminars.cfm
- *Upcoming webinars* focused on technical topics and their state-specific applications – next session on CHP, Thursday, July 18th

- **Resources**

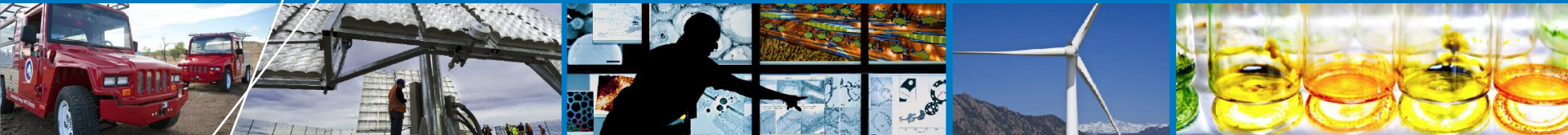
- Buildings Technology Office and FEMP websites, including *Advanced Energy Retrofit Guides*:
www.eere.energy.gov/buildings/commercial/aerg.html
- Improved *Solution Center* portal for technology deployment resources live later this year

- **Apply for one-on-one assistance and peer matching**

How to Tap into These and Other TAP Offerings

- Visit the ***Solution Center***
www.eere.energy.gov/wip/solutioncenter/
- Submit an ***application*** for assistance
www.eere.energy.gov/wip/solutioncenter/technical_assistance.html
- Sign up for ***TAP Alerts***, the TAP mailing list, for updates on our latest and greatest
TechnicalAssistanceProgram@ee.doe.gov

DOE TAP Webinar: Deep Retrofits



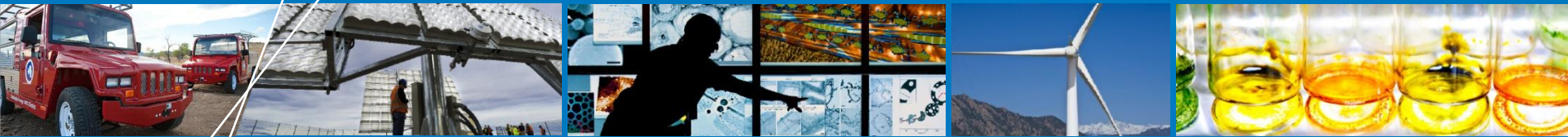
**Matt Leach, National
Renewable Energy Laboratory**

**Eric Friedman, Commonwealth
of Massachusetts**

6/20/13

Outline

- **Definitions and Overview**
- **Process**
- **Economics**
- **Integrated Design**
- **Building Operation**
- **Case Studies**



Deep Retrofit

Definitions and Overview

Definitions and Overview

- **What is a deep retrofit?**
 - Larger energy savings and improved economics through a holistic, integrated approach that leverages special opportunities in a building's lifecycle
- **Process differentiators**
 - Essential differentiators:
 - Prioritization of efficiency from the outset (goal setting)
 - Increased design team interaction
 - Integrated design
 - Improved economics (based on incremental rather than full costs)
 - Best practice differentiators:
 - Advanced auditing, energy modeling, and economic analysis
 - Verification of performance, ongoing Measurement and Verification (M&V)
 - Occupant education and engagement
 - Wider range of efficiency options

Advanced Energy Retrofit Guides

- **Purpose:** to provide energy managers with guidance for planning and executing successful commercial retrofits
- Five Advanced Energy Retrofit Guides (AERGs) completed or in development by NREL and PNNL
 - Grocery
 - Healthcare (in development)
 - K-12 Schools
 - Office
 - Retail



Retrofit Categorization

Advanced Energy Retrofit Guide (AERG) Approach

Retrocommissioning

Pros:

- Energy savings > 15%
- Quick payback
- Savings can be used to fund larger retrofit projects

Cons:

- Only takes advantage of most obvious savings opportunities
- Savings may be negated by equipment replacement as part of more comprehensive retrofit

Energy Retrofit

Pros:

- Energy savings > 30%
- Can leverage Energy Service Companies (ESCOs)
- Portfolio-wide implementation

Cons:

- Higher first costs
- Envelope measures not viable

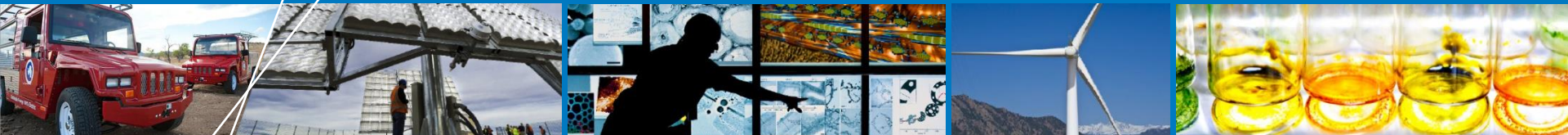
Deep Retrofit

Pros:

- Energy savings > 50%
- Right-timed with other capital improvements
- Path to net zero
- Integrated design solutions – passive and mechanical

Cons:

- Highest first costs
- May require longer time horizon



Deep Retrofit Process

Considerations for Project Selection

Top indicators for deep retrofit opportunity:

1. Planned capital improvement
2. Major system replacement
3. Major envelope project
4. Code upgrades
5. New owner/refinancing
6. New use/occupancy type
7. Building “greening”
8. Large utility incentives/high energy costs
9. Noticeably poor energy performance
10. Portfolio prototype update

Barriers to Deep Retrofits

- **Lack of policy**
 - Lack of motivation to invest time and capital required for a deep retrofit
- **Lack of integrated design tools**
 - Tools that facilitate individual strategy evaluation exist
 - Tools that streamline the identification of integrated design packages are lacking
- **Analysis uncertainty**
 - Technical and economic performance uncertainty create real and perceived risk
 - Cost of efficiency can be difficult to isolate and track
 - Risk mitigation favors low-risk, low-reward retrofit packages
- **Complicated financing**
 - Deep retrofit projects can require coordination between multiple funding mechanisms (capital budget, ESCOs, etc.)

Deep Retrofit Project Team

- **Team assembly**

- Engaged owner/building manager
- Designers and engineers that understand the benefits of strategy integration
- Maintenance and facility personnel who are invested in the energy performance of the building

- **Team responsibilities**

- Gather all relevant building data
- Specify project performance goal
- Plan early and often to keep stakeholders engaged and promote interdisciplinary communication

Setting Performance Targets

- **Importance of having a clear goal**
 - Holistic, integrated approach to a deep retrofit is facilitated by setting a clear performance goal at the outset
- **Target specification**
 - Percent savings versus energy use intensity (EUI)
 - ASHRAE Standard 100 – Energy Efficiency in Existing Buildings
 - Targets based on top performing facilities (25th percentile)
 - EUI targets for 48 building types in 16 climate zones

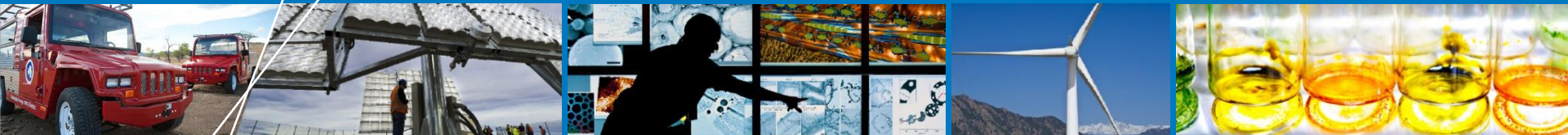
Retrofit Process Comparison

Typical Retrofit

- 1. Identify the need for a building or equipment upgrade**
 - Equipment failure is a common motivator
- 2. Get bids from individual contractors**
 - Each bid is component- or system-specific
 - For example, an HVAC contractors bids on a boiler upgrade
- 3. Select upgrades according to capital cost requirements**
 - Strategies with high energy savings but high first costs are likely to be eliminated
- 4. Implement selected retrofit package**
 - Project ends at occupancy

Deep Retrofit

- 1. Assemble qualified project team**
 - Emphasize the importance of an integrated, whole-building approach
- 2. Set project performance goal**
- 3. Develop integrated design strategies**
- 4. Evaluate design packages using energy modeling and economic analysis**
 - Such as lifecycle cost-based efficiency optimization
- 5. Implement selected retrofit package**
- 6. Educate occupants and operators**
- 7. Ongoing system commissioning and occupant engagement adaptation**
 - Project continues into occupancy to ensure that performance goals are met



Deep Retrofit Economics

Factors for Economic Success

- **Facility**

- Older facilities with pending, budgeted equipment replacements are good candidates

- **Energy costs**

- Higher energy costs result in better return on investment

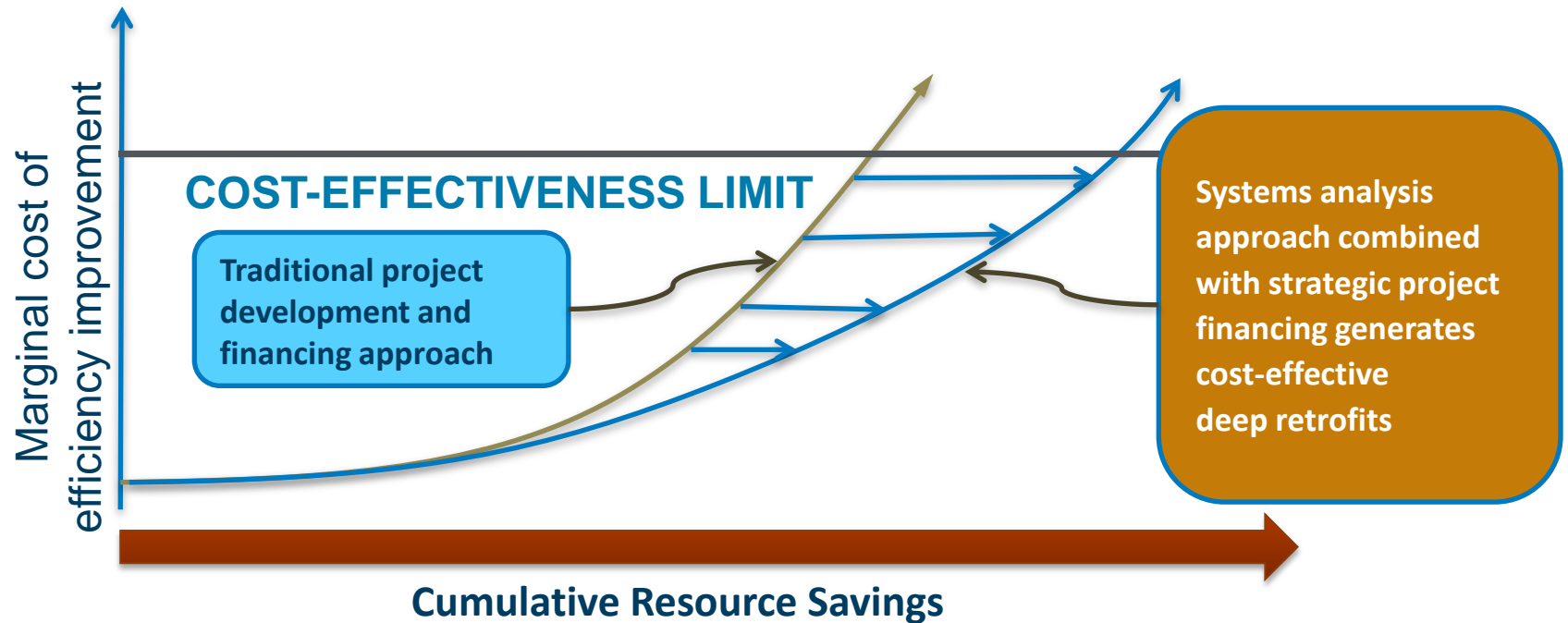
- **Mentality**

- Owner and staff must be motivated to achieve larger than typical reductions in facility energy use (environmental benefits, Federal mandates, agency/corporate goals, etc.)

- **Finance strategy**

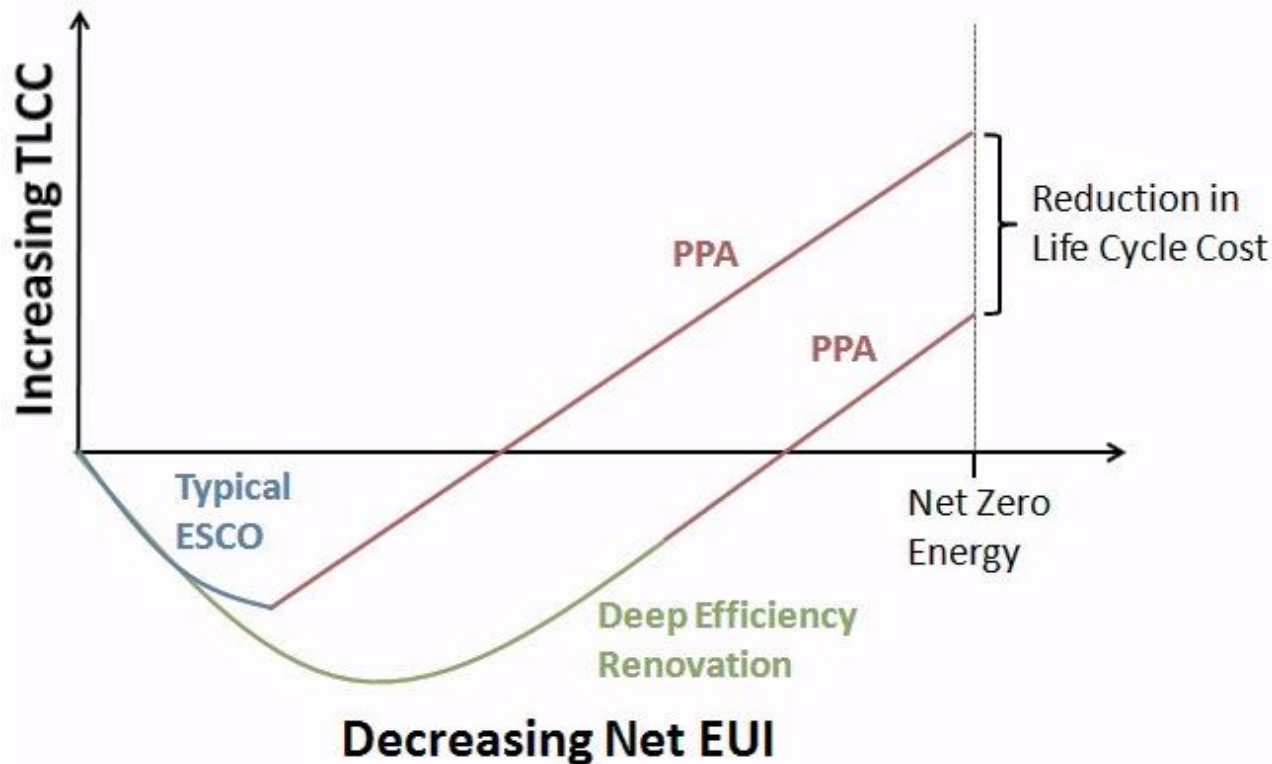
- High first costs may require coordinated financing (capital budget, ESCOs, incentives, reallocation of utility costs)

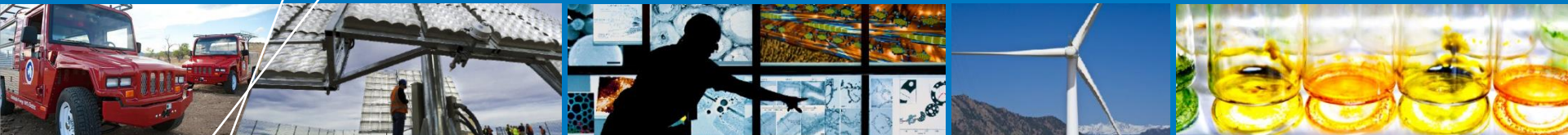
Cost Benefits of Integrated, Holistic Approach



Lifecycle Cost Implications of Deep Retrofits

- Deep retrofit strategies reduce EUI more cost-effectively than a renewable power purchase agreement (PPA); resulting in a lower total lifecycle cost (TLCC)
- Reducing scope of PPA reduces amortized cost of achieving net zero energy





Deep Retrofit Integrated Design

Deep Retrofit Constraints

- **The deep retrofit design approach is similar to that for high performance new construction. However, deep retrofits often have constraints that new construction projects do not:**
 - Costs associated with replacement
 - New construction design tradeoffs are based on incremental costs
 - Retrofit analyses must consider useful life, disposal costs, replacement costs, etc.
 - Fixed building footprint limits strategies that depend on building shape and orientation
 - Envelope improvements may be cost-prohibitive
 - Exterior wall and roof constructions are difficult to replace
 - Retrofit strategies need to be compatible with the existing building

Strategies for Deep Retrofits

- **Strategies must account for project constraints**
 - Strategies need to be evaluated within the context of the specific retrofit project
 - Prescriptive strategies are not appropriate
- **Simple, passive strategies increase likelihood of project success**
 - Require limited facility manager or occupant intervention
 - Minimize long term maintenance requirements
 - Don't rely on complicated controls
 - Example: electrochromic windows eliminate the need for operable shades and mitigate building orientation limitations

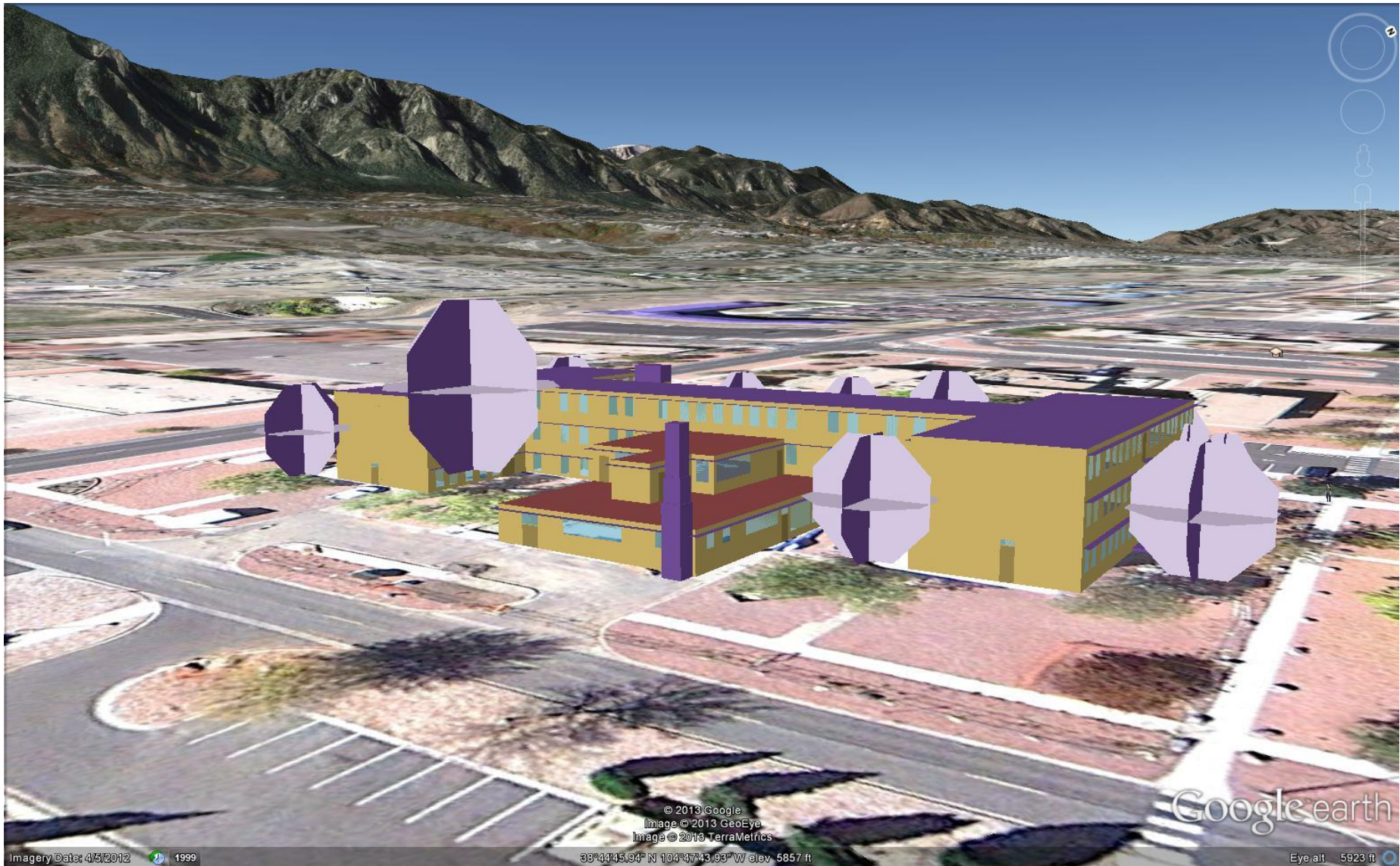
Role of Energy Modeling

- **Inform target-setting process**
 - Establish or evaluate potential energy performance targets, which are essential to a successful deep retrofit project workflow
- **Identify integrated design strategies**
 - Capture interactions between existing building systems/features and potential efficiency strategies
 - Recognize and exploit synergies between systems
- **Ensure economic requirements are met**
 - Evaluate lifecycle cost implications of design packages
 - Optimize design packages according to project-specific economic criteria

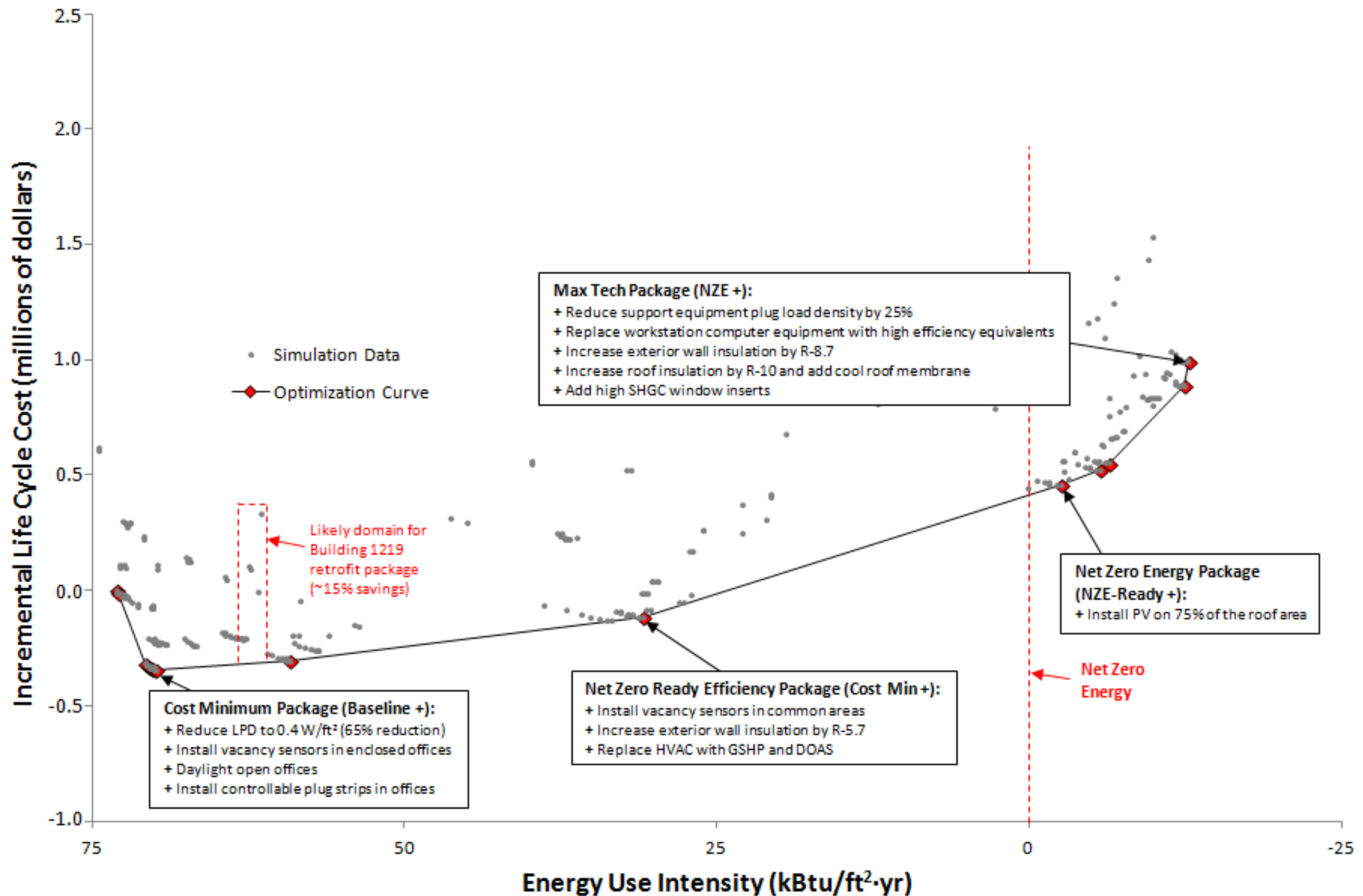
Fort Carson Net Zero Retrofit Optimization

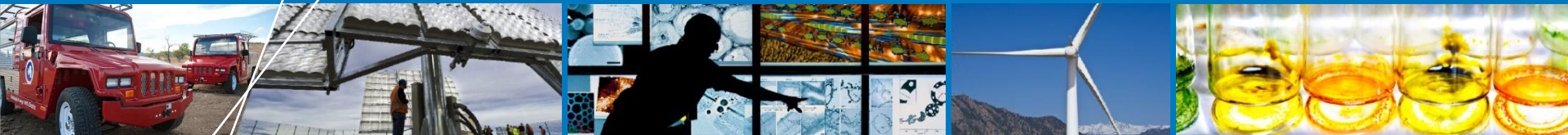
- **Evaluate retrofit opportunities for a real building**
- **Assemble a list of candidate efficiency measures**
 - Defined in accordance with project constraints
 - Emphasizing simple, passive strategies likely to be compatible with the existing building
- **Build whole-building energy simulation framework with OpenStudio tool suite**
- **Optimize on lifecycle cost and energy use**
 - Identify design packages (efficiency strategies and renewable generation) that minimize lifecycle cost at each level of energy performance
 - Incorporate relevant economic criteria (analysis period, discount rate, utility tariffs)

Ft Carson Net Zero Retrofit Optimization



Ft Carson Net Zero Retrofit Optimization





Deep Retrofit Building Operation

Performance Verification

- **The project does not end after construction is complete**
 - Ongoing commissioning, operations and maintenance (O&M) and M&V are critical to ensuring long-term achievement of energy performance goals
 - Simple, passive retrofit strategies can reduce the complexity and cost of these efforts
- **Ongoing commissioning**
 - Typically very cost effective
 - Improves system performance and reduces the need for O&M
- **O&M**
 - Staff engagement is key. Maintenance efforts should be tied to energy performance goals
- **M&V**
 - Helps to identify opportunities to improve system performance through ongoing commissioning or updated O&M practices

Occupant Engagement

- **Education is Key**

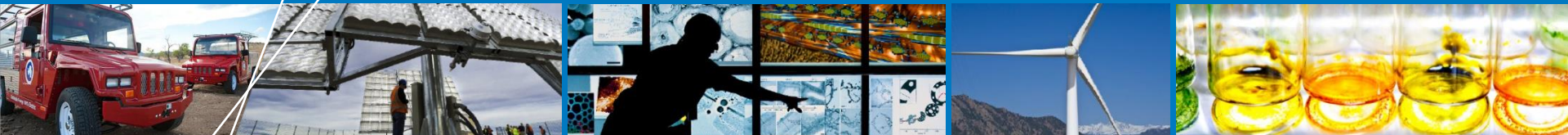
- Occupants need to be made aware of the changes that have been made to the building
- Understanding the energy impact of occupant interaction can encourage responsible behavior
- Where occupant engagement is required, protocol should be simple and clear

- **Behavior mitigation**

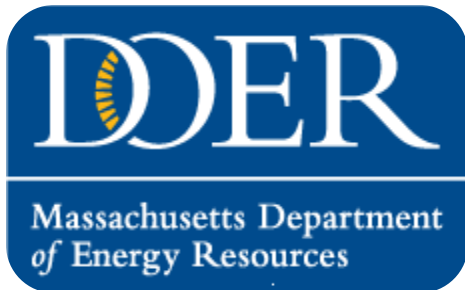
- Design systems to minimize potential negative impacts of occupant behavior (prioritize simple, passive solutions)
- Example: combining radiant space conditioning with manually operable natural ventilation

Key Resources

- **FEMP seminar – Implementing deep retrofits: a whole building approach**
 - Training session to foster competency in developing integrated, holistic retrofit solutions
 - http://apps1.eere.energy.gov/femp/training/course_detail_live.cfm/CourseDateId=387
- **AERGs**
 - Provide energy managers with guidance for planning and executing successful commercial retrofits
 - <http://www1.eere.energy.gov/buildings/commercial/aerg.html>
- **RMI/JCI net zero retrofit paper**
 - Defines eight steps along a holistic path to achieving net zero energy in an existing building
 - http://www.institutebe.com/InstituteBE/media/Library/Resources/Green%20Buildings/Reinventing-Existing-Buildings-8-Steps-to-Net-Zero-Energy_JCI-RMI.pdf



Thank you!



DEEP ENERGY RETROFITS – LEARNING FROM EXPERIENCE:

THE MASSACHUSETTS STORY

Eric Friedman

Director, Leading by Example Program

Mass. Dept. of Energy Resources

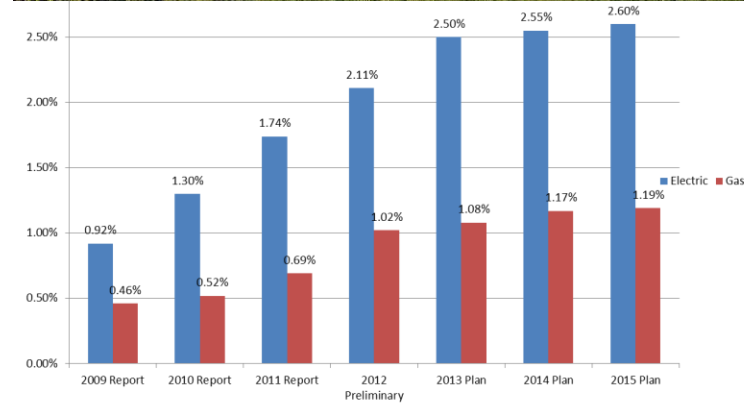
eric.friedman@state.ma.us

**U.S. Department of Energy (DOE) Webinar
Deep Energy Retrofits and State Applications
June 20, 2013**

DOER Mission

Creating a Cleaner Energy Future for the Commonwealth

- Develops and implements policies and programs aimed at ensuring the adequacy, security, diversity, and cost-effectiveness of the Commonwealth's energy supply while creating a cleaner energy future. DOER strives to:
 - Ensure deployment of all cost-effective **energy efficiency**
 - Maximize development of **clean energy resources**
 - Create and implement energy strategies to assure **reliable supplies** and **improve the cost** of clean energy relative to fossil-fuel based generation
 - Support Massachusetts' **clean energy companies** and spur Massachusetts' clean energy employment



Massachusetts Department
of Energy Resources

Creating A Cleaner Energy Future For the Commonwealth

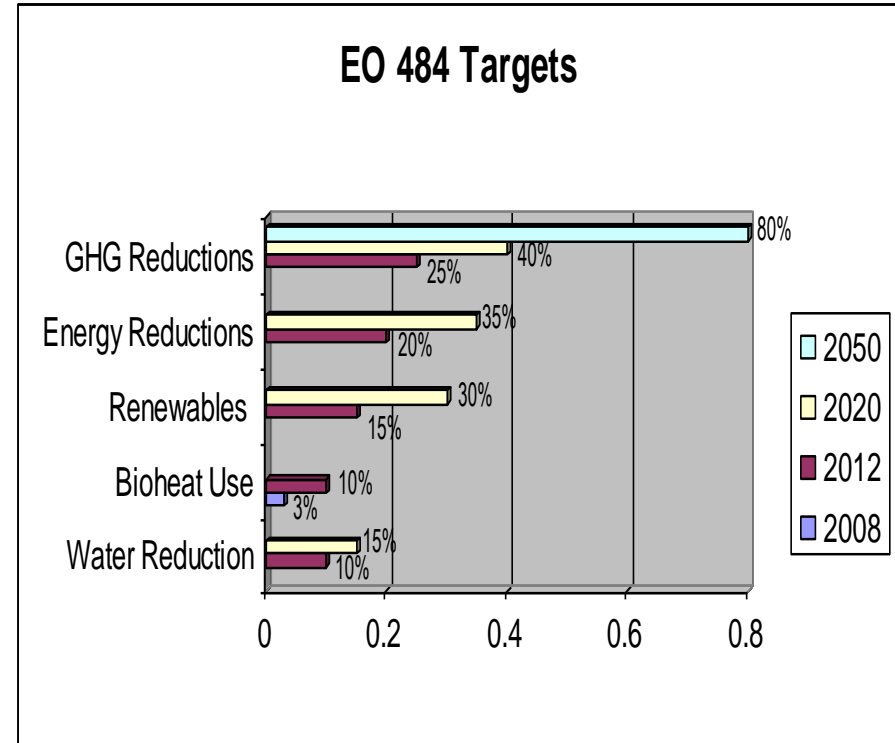
Discussion

1. Massachusetts building efficiency programs
 - Leading by Example (LBE)
 - American Recovery & Reinvestment Act (ARRA)
2. ARRA-funded case studies
 - Castle Square Tenant Organization
 - Center for Ecological Technology
 - United Teen Equality Center
 - Architectural Heritage Foundation
3. Leading by Example profiles
 - Developmental Services Hogan Wrentham
 - Department of Correction
4. Real-time metering and operations
5. Lessons learned

Leading by Example

Executive Order No. 484 for state government operations issued 2007

- 25% GHG reduction by 2012, 40% by 2020
- 20% Energy reduction by 2012, 35% by 2020
- 15% reliance on renewables by 2012, 30% by 2020



Capital Improvements-ARRA Funds

Large Comprehensive

- Fund 18 employees, to oversee clean energy projects
- Leveraged **\$120 million**
- Efforts at **22.4 million square feet/500 buildings**



- \$50 million project @ UMass Dartmouth
- Natural gas Combined Heat & Power
- 600kW Wind Turbine
- 269kW Solar

Smaller Projects

- 65 quick fix projects
- Indoor & outdoor lighting
- Utilities 43% in incentives
- 2.6 year simple payback
- \$658,000 Annual savings

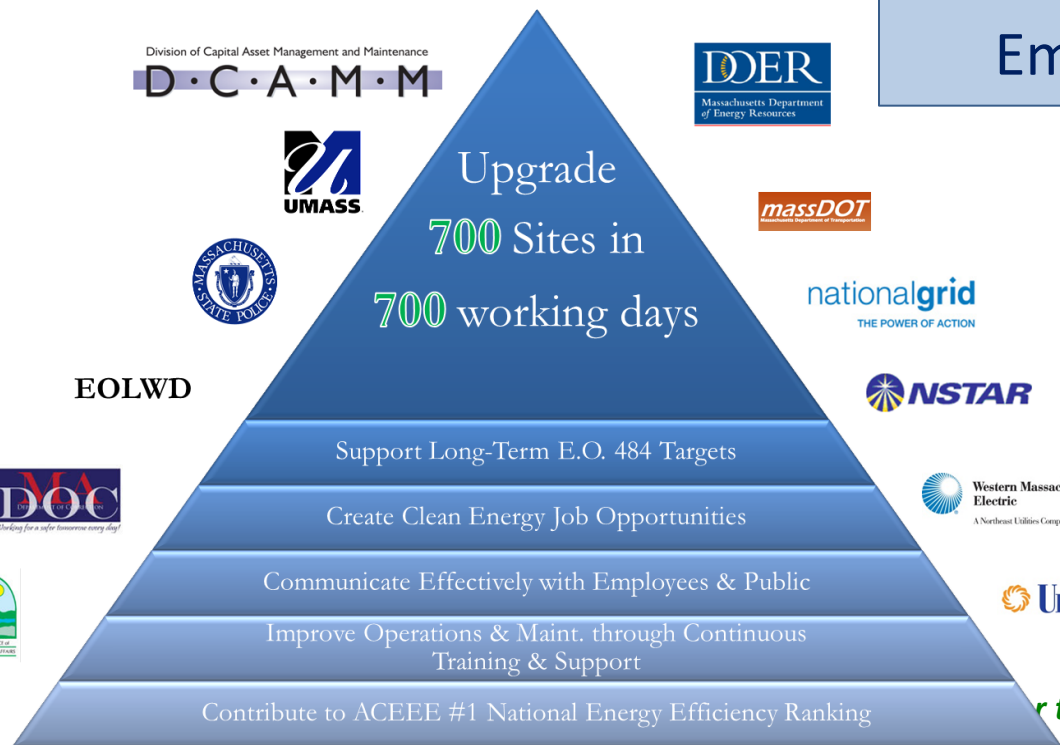


Accelerated Energy Program

2012-2014 interagency effort to retrofit 700 sites/4,000 buildings

Portfolio-Wide Target of 25%
reduction in 2 out of 3:

1. Energy Use
2. Energy Cost
3. Greenhouse Gas Emissions

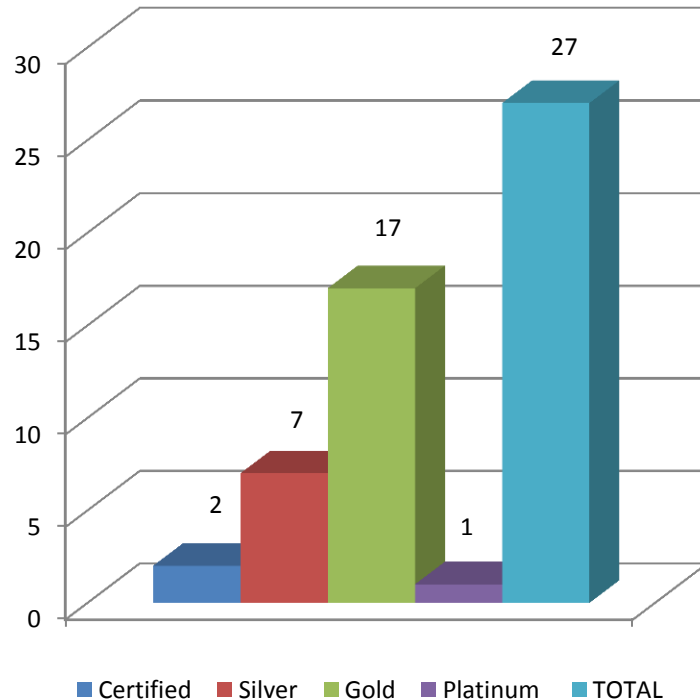


for the Commonwealth

DER

Massachusetts Department
of Energy Resources

New Construction



Mass. LEED Certified State
Buildings 2006-2013

Zero Net Energy Buildings

1. 57,000 Sq. Ft. College Bldg
2. 45,000 Sq. Ft. Fish & Game HQ
 - solar PV
 - 60 percent energy reduction
 - high-performance envelope
 - geothermal
 - radiant ceilings
 - heat recovery ventilation



American Recovery and Reinvestment Act Summary

- ARRA passed and signed into law February of 2009
- DOER got \$70 Million from the U.S. DOE
- \$54.9 million for State Energy Program
- Projects all ended August 31, 2012



- Job Creation
- Economic Development
- Energy and Cost Reduction
- Greenhouse Gas Reduction
- New Technologies, Replicable & Scalable Projects
- Shovel-Ready
- Leverage Maximum Amount of Other Funding

SOLAR - \$14.4m

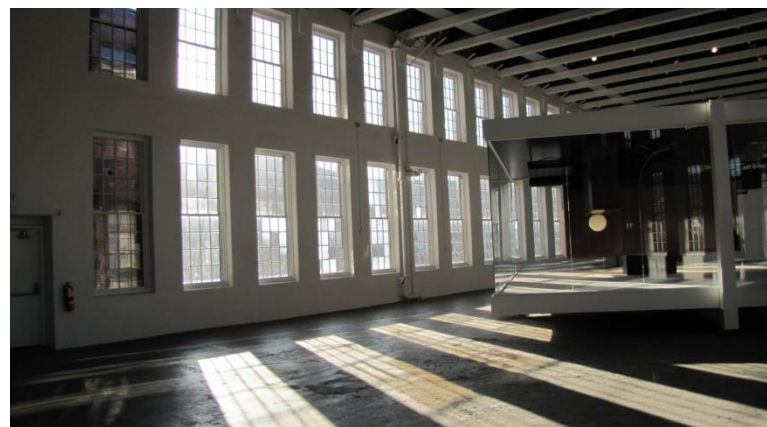
- 9.5 MW installed
- Leveraged over \$38 million

LEADING BY EXAMPLE - \$16.2m

- Real-time energy management
- DCAM staff for energy projects
- Low-E Ceilings at state ice rinks
- Utility Incentives

HIGH PERFORMANCE BLDGS-\$19.5m

- Deep Energy Retrofits
- Transformative Technology
- Oil Heat Efficiency
- Community Mobilization
- Western Mass. Rebuild Prog

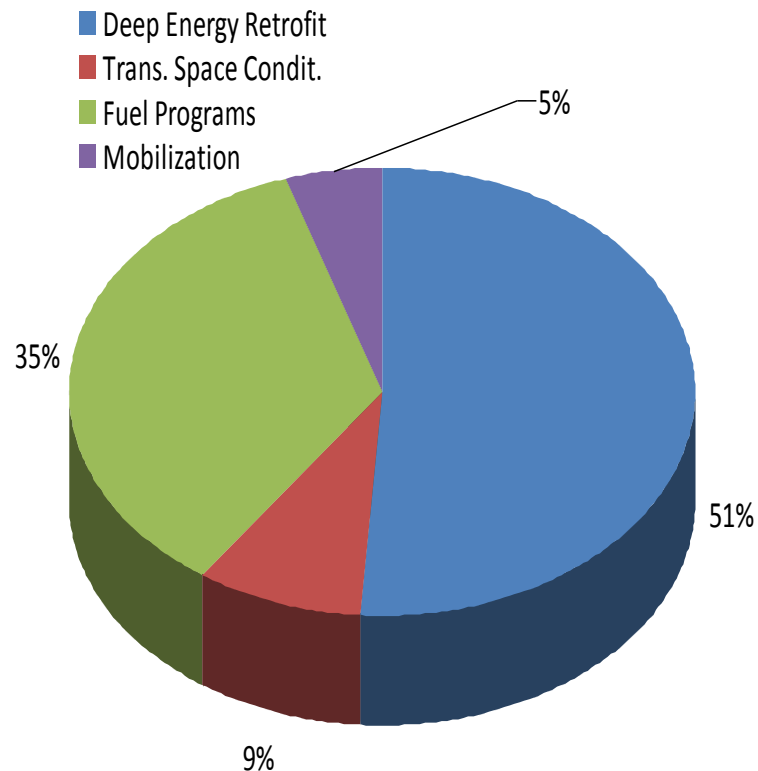


High Performance Building Overview: Goals

- Achieve scalable and dramatic improvements to energy performance in existing buildings.
- Provide demonstrations for Governor Patrick's Zero Net Energy Building Challenge.
- Recognize new technologies and market opportunities in the building conditioning tech.
- Encourage wider participation in MassSAVE (state energy efficiency program)

Funding Opportunities:

1. Deep Energy Retrofits: Reduce an existing building's energy consumption by 50% using comprehensive building modifications
2. High-Impact Fuel Program: Reduce energy use in buildings heated with fuel oil, propane, or other unregulated fuels.
3. Transformative Space Conditioning: Demonstrate effective use of new technology that leads to greater energy efficiency. Technology commercially viable.
4. Community Mobilization: Dramatically increase customer participation in existing statewide efficiency programs.



HPB Deep Energy Retrofit Approaches

- Historic buildings
- Passive strategies
- Exterior and/or interior envelope work
- Large comprehensive
- Various building types
 - Warehouse
 - Multi-family
 - Religious/community center
 - Historic

ARRA-Funded Deep Energy Retrofits

Castle Square Apartments - Boston

- Original 1960s construction with low- and moderate-income housing
- 540,000 square feet; 192 of 500 units were retrofitted
- Project costs: \$50.5 million; retrofit was \$11 million; \$4.4 million from ARRA

PROJECT FEATURES

- New 5-inch R-40 shell (from R-3)
- R-5 casement windows
- A super-insulated roof and reflective materials
- Extensive air sealing
- High-efficiency mechanical systems, appliances, and lighting
- Rooftop solar thermal energy panels
- Improved ventilation



Massachusetts Department
of Energy Resources

ARRA-Funded Deep Energy Retrofits

Castle Square Apartments - Boston

RESULTS

- Designed for a 72% reduction in energy consumption
- Projected 71% decrease in fuels for heating
- \$227,578 in projected annual utility savings for entire apartment complex; more than \$3 million over lifetime
- Achieved LEED Platinum certification in December 2012



ARRA-Funded Deep Energy Retrofits

United Teen Equality Center - Lowell

- Original 1839 construction
- 29,000 square feet of office and education/programming space
- Project costs: \$10 million; \$4.6 million for retrofit; \$1.9 million from ARRA

PROJECT FEATURES

- 95%+ high efficiency gas boiler
- Conversion of the steeple into a solar chimney
- A passive cooling system, eliminating the need for air conditioning
- Natural daylighting
- Recycled materials- and soy-based insulation
- Energy-efficient appliances
- 34 kW Solar PV

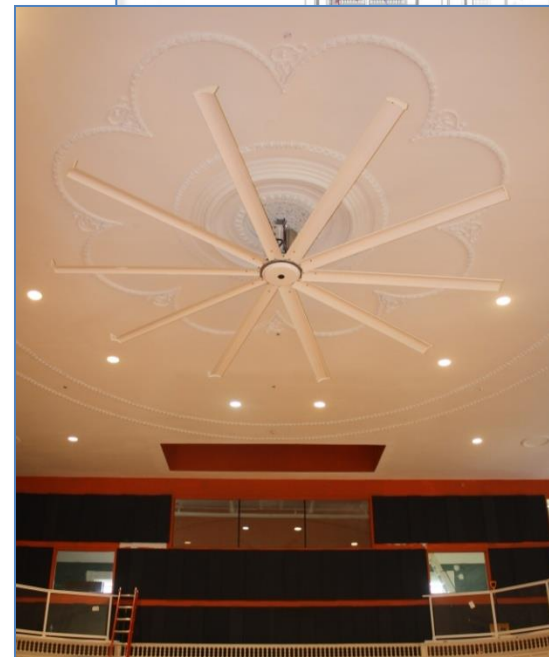
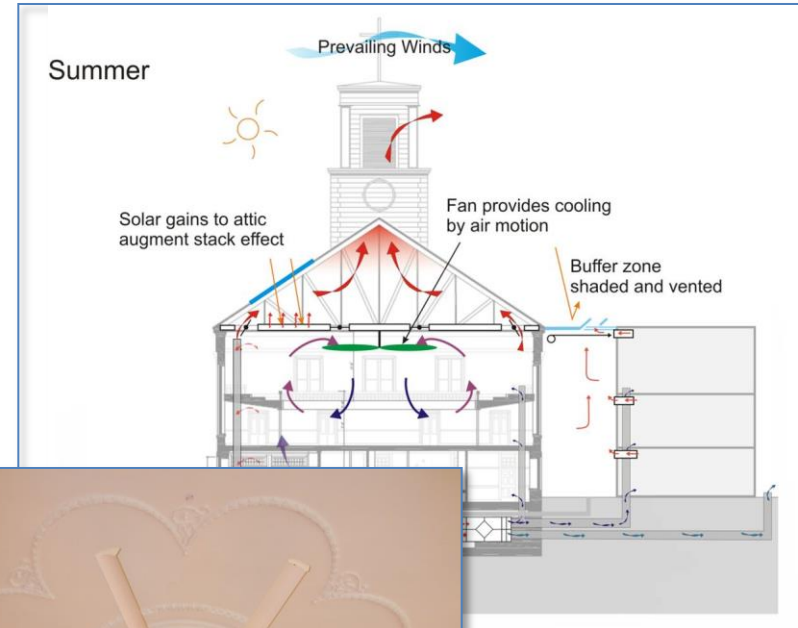


ARRA-Funded Deep Energy Retrofits

United Teen Equality Center - Lowell

RESULTS

- Designed for a 68% decrease in energy consumption
- \$19,209 in projected annual energy savings; \$339,660 over its lifetime
- Achieved LEED Platinum certification in December 2012—the oldest LEED Platinum-certified structure in the U.S.



Massachusetts Department
of Energy Resources

ARRA-Funded Deep Energy Retrofits

Center for Ecological Technology - Springfield

- Early 20th century original construction
- Contains EcoBuilding Bargains
- 60,000 square foot warehouse
- Project costs: \$3.5 million;
\$1.16 million from ARRA



PROJECT FEATURES

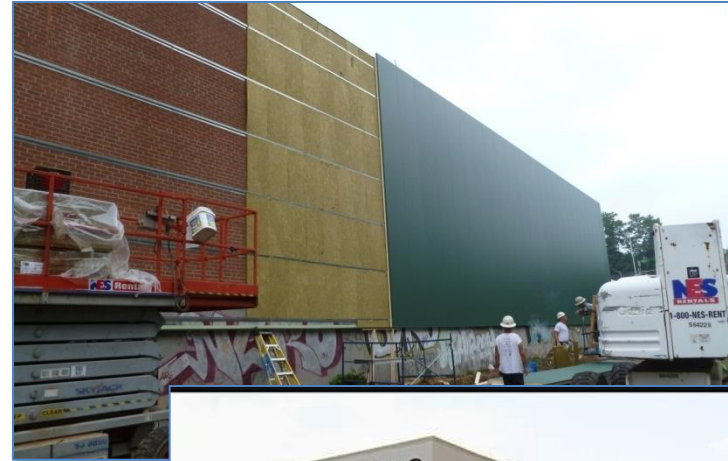
- Air sealing, exterior insulated metal panels and a new heavily insulated roof
- Air-source heat pumps
- Heat recovery ventilation and infrared heaters
- High-efficiency heat system for smaller spaces
- Energy-efficient lighting and controls
- Conversion from oil to natural gas

ARRA-Funded Deep Energy Retrofits

Center for Ecological Technology - Springfield

RESULTS

- Designed for a 57% energy reduction
- Actual energy use (from six-month data) is 72% lower than baseline
- \$30,229 in projected annual energy savings; \$798,385 over project lifetime; actual savings are \$70,000 between November 2011 and May 2012
- Designed for LEED Platinum certification (in process)



Massachusetts Department
of Energy Resources

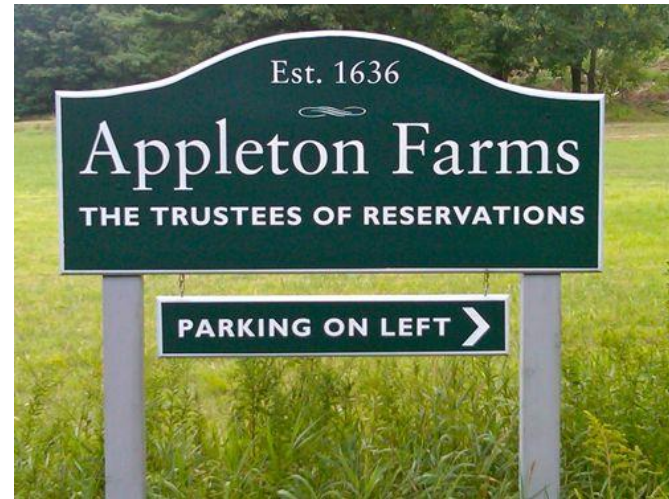
ARRA-Funded Deep Energy Retrofits

Architectural Heritage Foundation: Appleton Farms - Ipswich

- Original 1680s construction; main part of house dates back to 1794
- Oldest continuously operating farm in the United States
- Contains 4,700 square feet of office and exhibit space for visitors
- Project costs: \$1.1 million; \$200,000 from ARRA

PROJECT FEATURES

- A highly efficient biomass boiler
- Heat recovery ventilation
- Super-insulated floors, walls, ceilings & exterior envelope
- Solar-thermal hot water



ARRA-Funded Deep Energy Retrofits

Architectural Heritage Foundation: Appleton Farms - Ipswich

RESULTS

- Designed for a 55% decrease in energy consumption
- \$3,929 in projected annual utility savings; \$131,539 over lifetime
- Qualifies for LEED Platinum certification (in process)



ARRA-Funded Deep Energy Retrofits

Architectural Heritage Foundation: Bullitt Reservation - Ashfield

- Original farmhouse from the 1840s
- 2,000 square feet of office and exhibit space
- Project costs: \$576,950; \$110,000 from ARRA

PROJECT FEATURES

- Structurally integrated panels (SIPs) installed on top of original roof
- Also installed light-colored metal roof
- Six-inch interior insulation
- Air source heating and cooling pumps
- 6 kW solar PV array on barn will power heat pumps, lights, computers and all electrical needs



ARRA-Funded Deep Energy Retrofits

Architectural Heritage Foundation: Bullitt Reservation - Ashfield

RESULTS

- Designed for a 50% decrease in energy consumption
- \$1,633 in projected annual utility savings; \$41,041 over lifetime
- Designed for LEED Platinum certification (in progress)



ARRA-Funded Deep Energy Retrofits

Architectural Heritage Foundation: Lyman Estate – Waltham

- Original 1793 construction
- On the National Register and designated as a National Historic Landmark
- 14,000 square feet for weddings, meetings, and private parties
- Project costs: \$1.5 million, \$348,000 from ARRA

PROJECT FEATURES

- Weather stripping
- Storm windows where necessary
- Air/duct sealing and attic space insulation
- New efficient furnace
- Conversion from fuel oil to natural gas
- Improved duct work
- Programmable thermostats
- Upgraded catering kitchen equipment



Massachusetts Department
of Energy Resources

ARRA-Funded Deep Energy Retrofits

Architectural Heritage Foundation: Lyman Estate - Waltham

RESULTS

- Designed for at least 50% decrease in energy consumption
- \$10,804 in estimated annual energy savings; \$282,230 over lifetime

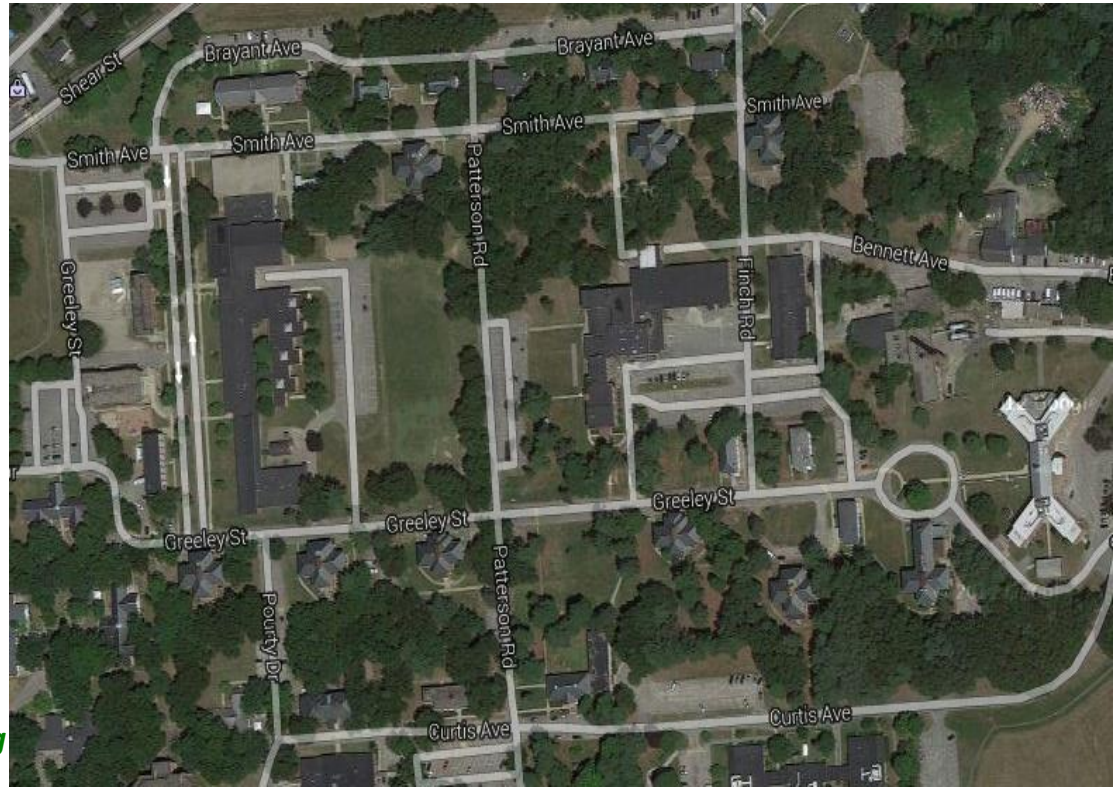


Leading by Example

“Deep Energy Retrofits”

LBE Project #1 – Hogan Regional and Wrentham Developmental Centers

- Centers for Developmentally Disabled
- 827,000 Square Feet Total
- 24 hour residential services & administrative, recreational, and medical facilities
- 50 year+ old oversized steam power plant
- Mile long steam runs from plant to facility
- Project Cost - \$24 million



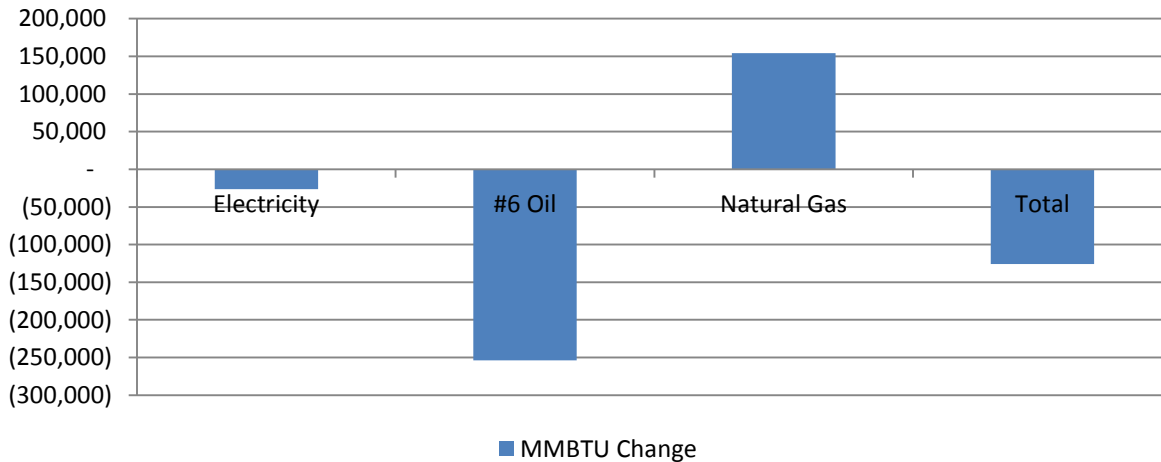
Hogan-Wrentham - Project

- Comprehensive lighting upgrades for more than 3,000 fixtures, including high efficiency T8s, LED exit signs and lighting controls
- High-efficiency motors
- Programmable thermostats and energy management systems
- Ext door weather stripping, pipe insulation, storm windows
- Steam trap repair & replacement
- Replacement of oil-fired equipment with gas boilers
- 522 kW cogeneration system
- Solar hot water system
- 500 kW solar PV



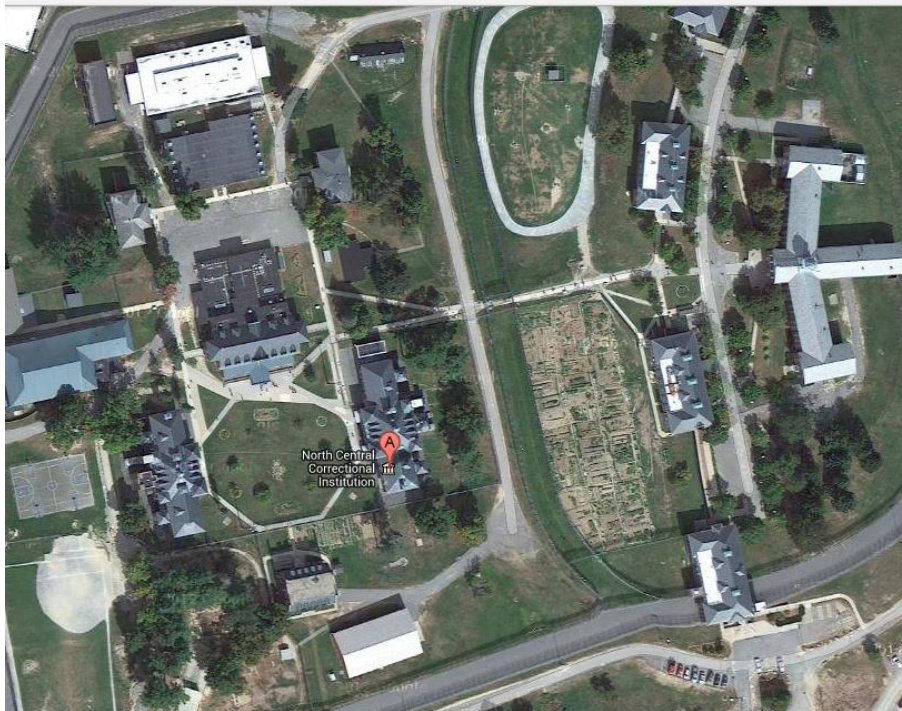
Hogan-Wrentham - Savings

Hogan-Wrentham MMBTU Change



- Reduction: 7 million+ kWh
- Reduction: 1.7 million gallons #6 oil
- Increase: 1.5 million therms natural gas
- 50% reduction over four-year average baseline
- 297 kBTU/Sq. Ft. EUI to projected 145 kBTU/Sq. Ft. EUI
- Energy Savings - \$2.5 million annually

LBE Project #2 – NCCI Gardner



- 1,000 inmates
- 120 employees
- Fueled by #6 oil
- 808,374 square feet
- Opened 1981
- 18 buildings

NCCI Gardner – Project

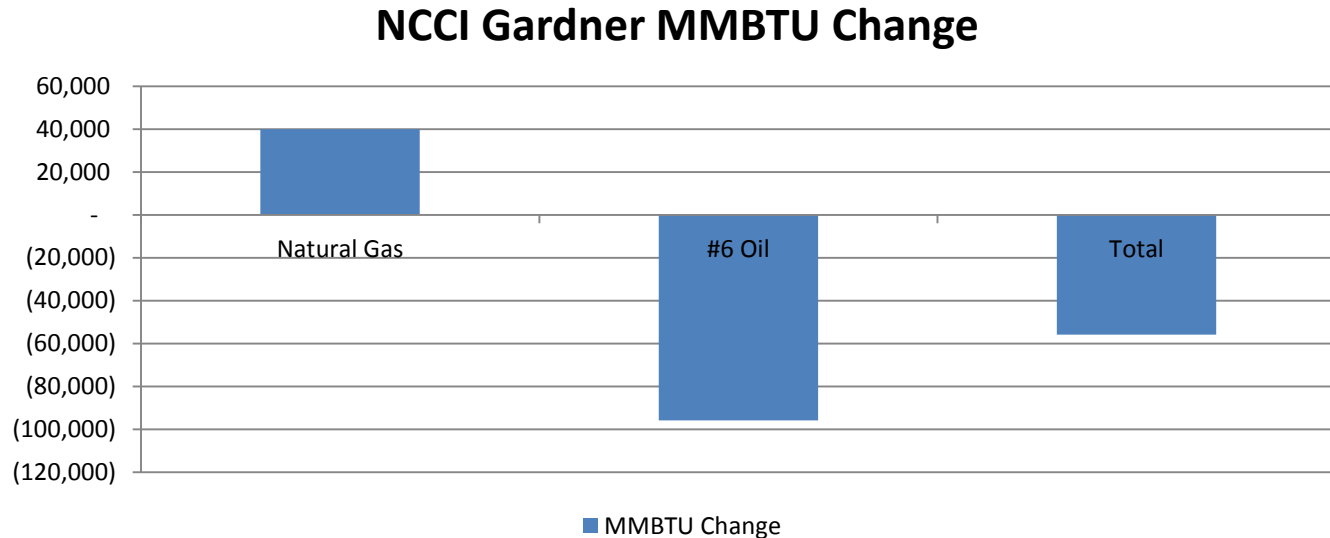
- Cost - \$13.4 million
- Replace high pressure steam oil boilers with low pressure steam natural gas boilers and condensing boilers
- Convert steam dryers to natural gas.
- Install attic insulation in 16 buildings.
- Water conserving faucets, toilets, showerheads throughout
- Window replacement
- Also two 1.65 MW Wind Turbines



Massachusetts Department
of Energy Resources

Creating A Cleaner Energy Future For the Commonwealth

NCCI Gardner - Savings



- Savings - \$1.1 million annually
- Eliminate 640,000 gal of #6 fuel oil
- Increase of 400,000 Therms of natural gas
- Reduce GHG emissions 5422 metric tons
- 50% energy use reduction
- 57% reduction in GHG emissions

Real-Time Metering & Operations

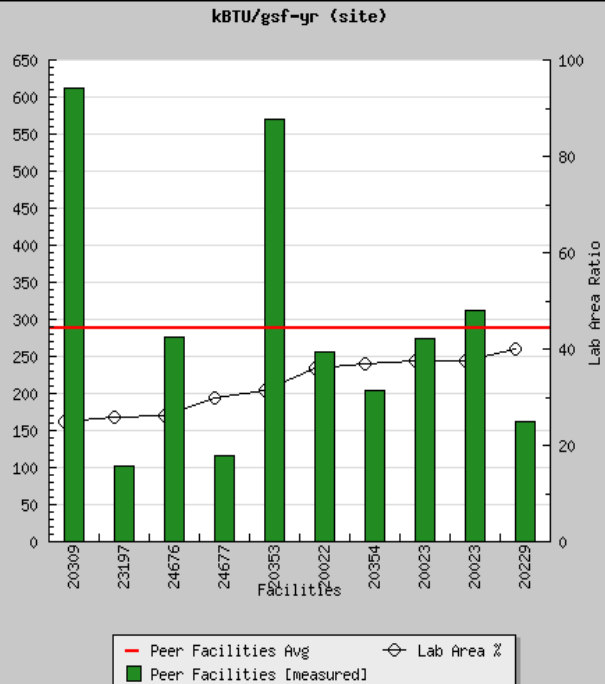


Enterprise Energy Management System (EEMS)

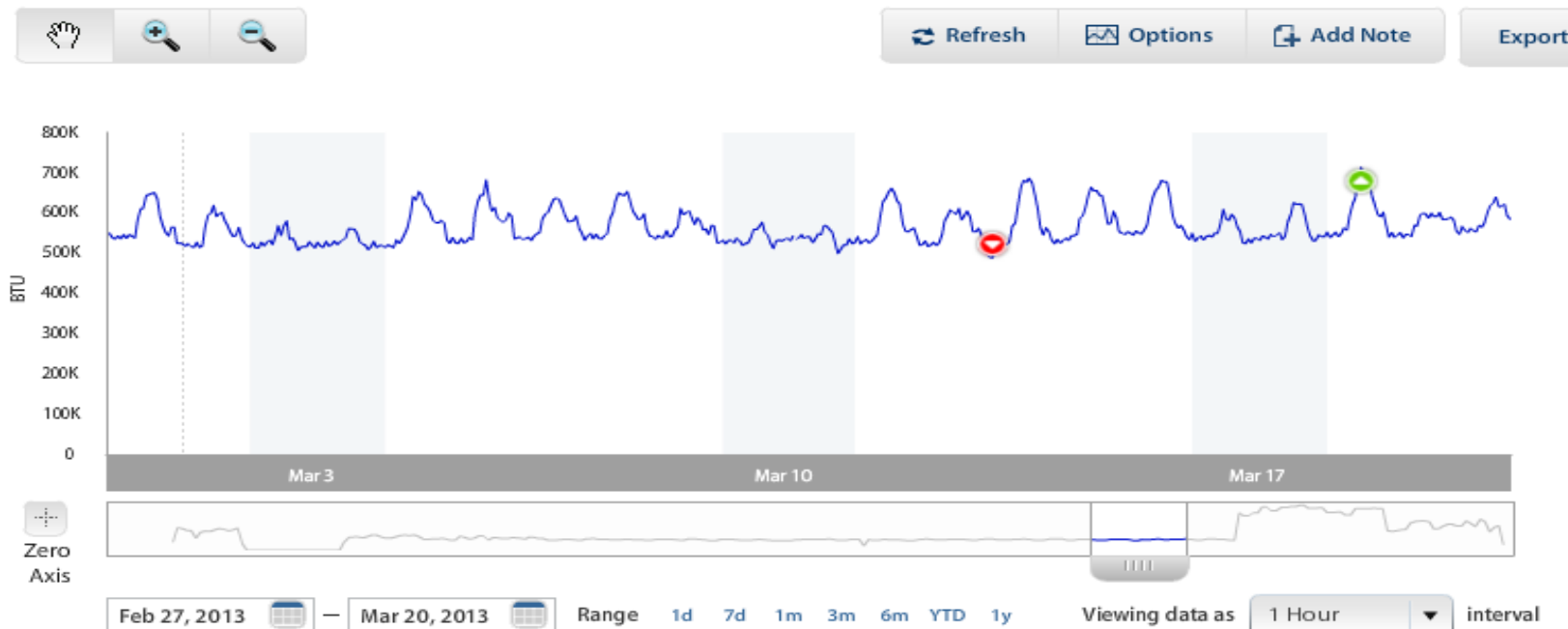
- Real-time metering across 25 million square feet of state buildings
- 18 colleges, all prisons, 4 hospitals, downtown offices, 5 courts,
- Provide actionable on-line building level information for all fuels
- Use daily energy information to make operational changes
- Compare building energy use



Massachusetts Department
of Energy Resources

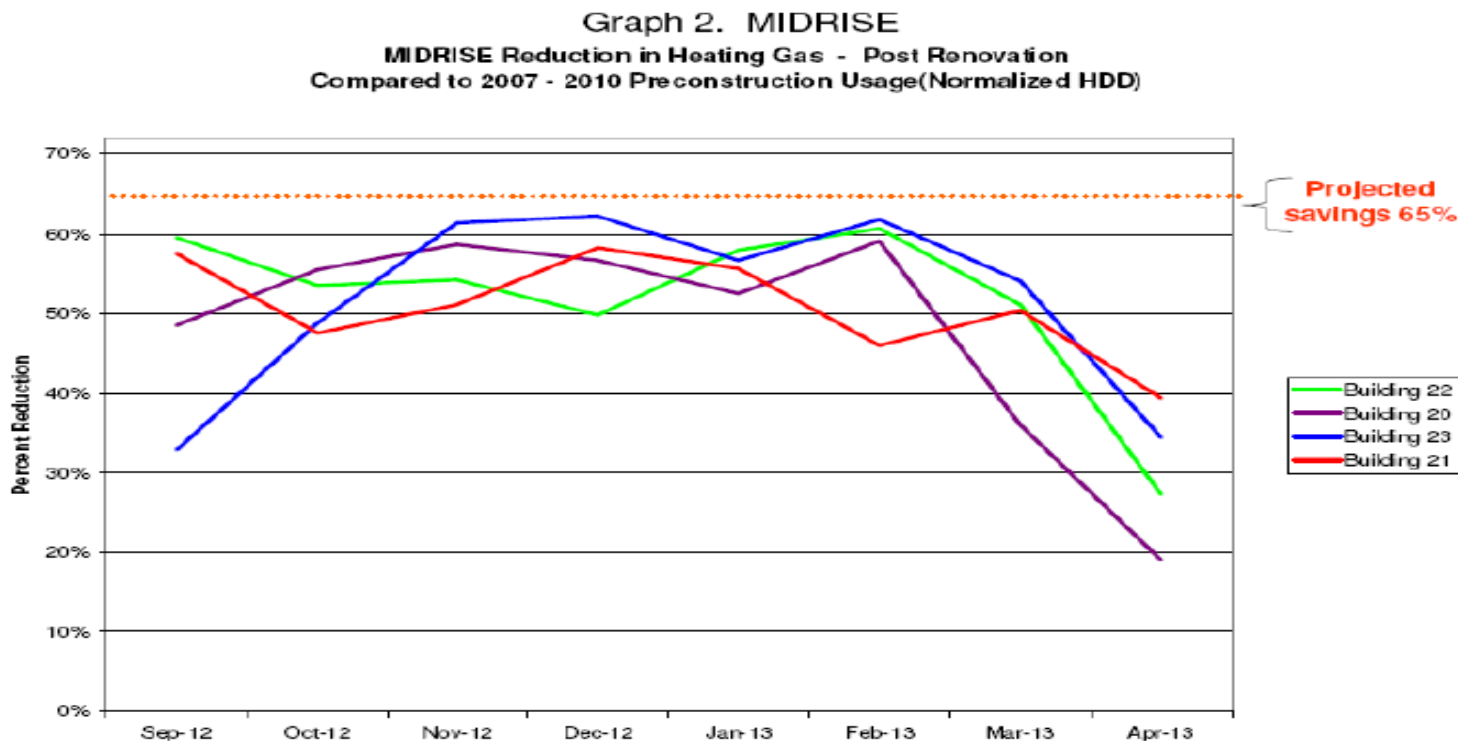


- Lab LEED Platinum bldg with average performance
- Bldg running all the time
- Ventilation design the key



Lessons Learned

- Still need to get actual consumption data to check against projected/modeled data



Castle Square Apartments FINDINGS AFTER SEVEN MONTHS



Massachusetts Department
of Energy Resources

Lessons Learned

- Most projects need building envelope improvements to achieve higher savings
- HPB projects did not pay for themselves-served as demonstrations
- Easier to get large savings with project starting from a “bad” place
- Many state projects do not get to 50% energy reduction
- Some strategies can significantly reduce GHG emissions but not the same level of energy reduction (e.g. electric heat to natural gas)
- Longer payback period (e.g. 20 years instead of 10) allow for greater savings

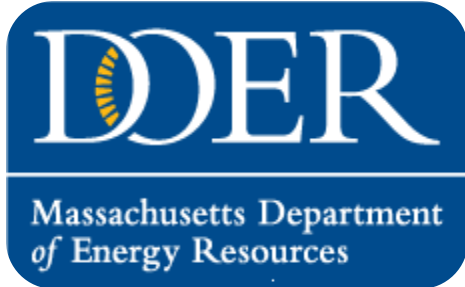
Lessons Learned

Innovative technologies/strategies can be key

- CET's use of a small low-cost Mitsubishi control system to schedule ventilation equipment and heat pumps, and reusing insulation and other materials lowered construction costs
- Castle Square unique design for the building envelope: (1) a liquid-applied air-and-water control membrane; then (2) a mineral-fiber air-flow suppression layer; then (3) insulated metal panels
- UTEC's passive cooling strategies reduced upfront and ongoing costs associated with A/C
- Design envelope improvements before HVAC systems
- Use small specialized HVAC components instead of a complex centralized system can help reduce construction costs and save energy while allowing for local control of comfort
- Reduce lighting needs by painting walls and ceilings white

Lessons Learned

- Signage and an interpretive display about the project, especially video, help to educate and inform visitors about deep energy retrofits.
- The term “deep energy retrofit” is not well known by the general public
- It can take a large number of third-party consultants to understand the full range of options for energy-efficient technologies, materials, appliances and techniques
- It is less expensive to piggyback a retrofit onto an existing renovation than to do a retrofit in isolation
- Operational actions can play a large role in actual results



Thank you!